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Assignment 3: Screener and Tasks

Screening Candidates

Strategy Overview

The strategy behind this line of questioning is to initially disqualify candidates who will probably never use the system and gradually shifts to partition viable candidates into usage, expectation and experience tiers.

Specific purposes for question groups are as follows:

- 1. Disqualify candidates who will never use any takeout system.
- 2. Disqualify candidates who will never be a customer of the franchise.
- 3. Disqualify candidates who will probably never use the system directly and partition remaining candidates by experience level.
- 4. Partition candidates by expectations of an online ordering system (e.g., expectation of interactive vs static menus, delivery timers, etc).
- 5. Partition candidates by openness to using an online system over calling.
- 6. Partition candidates by cumulative online experience.

Questions

- 1. How often does your household order food to be delivered (phone or online)?
- ____ Never (go to #1a)
- ____ Rarely (every few months)
- ____ Occasionally (every few weeks)
- ____ Frequently (every few days)
- 1a. If not, why not?
- ____ Don't like takeout (preference, special dietary needs, etc) (**disqualifier**)
- ____ Process is too confusing
- ____ Takes too much time
- ____ Other

- 2. Have you ever ordered pizza from Papa Johns?
- ____ Yes

____ No (go to #2a)

2a. If not, would you?

____ Yes

- ____ No **(**disqualifier**)**
- 3. Are you the person who does the ordering?
- ____ Yes
- ____ No (go to #3a, #3b)
- 3a. If not, why not? (check all that apply)
- ____ Someone in my household is better at that kind of stuff
- ____ It's too confusing
- ____ I don't like using the phone
- ____ I don't like using the computer
- ____ Other

3b. If you are not the person who orders, would you do it if the problems from #3a were fixed?

- ____Yes
- ____ No (**probable disqualifier**)

4. What types of food have you ordered for delivery before (phone or online)? (check all that

apply)

- ____ Burgers
- ____ Chicken
- ____ Ethnic (e.g., Chinese, Indian, Italian, etc)
- ____ Pizza
- ____ Subs/Sandwiches
- ____ Other
- 5. Do you prefer to order food online or via telephone?
- ____ Online
- ____ Phone (go to #5a)
- 5a. If via telephone, why? (check all that apply)
- ____ I'd rather speak to a human being
- ____ Online is too confusing
- ____ Had a bad experience ordering online once
- ____ I pay cash
- ____ I don't own a computer
- ____ Other

- 6. Which of the following websites have you used in the past? (check all that apply)
- ____ Amazon
- ____ Barnes and Noble
- ____ Bing
- ____ eBay
- ____ Facebook
- ____ Google
- ____ State Department of Motor Vehicles
- ____ TurboTax
- ____ Yahoo

Tasking Candidates

1. Identify the cheapest and the most expensive pizzas.

Tests the discoverability of menu items and pricing of normal items.

2. Find any special deals.

Tests the discoverability of special menu items.

3. Build a lunch order for 15 of your coworkers. Be creative with the toppings and don't forget to include enough sides and drinks for everyone!

This scenario is generic enough to be very close to the common use case. Tests (a) how effectively the menu design shows how many people can be fed with any individual item, (b) how well the system flows from item to item, and possibly many other things that don't immediately come to mind.

4. Try to apply a printed-out coupon code to the order.

Tests how easy it is to modify an existing order.

5. Check out without registering for an account.

Tests the effectiveness of the anonymous ordering workflow.

6. Reset browser session, build an order first, then register for an account and check out. Tests for breaks in the conceptual model during user conversion (e.g., the site "forgets" what the customer was ordering after they register and sign in).

7. Reset browser session, build an order, give special instructions for cooking and delivery, then check out.

Tests for issues with an uncommon order customizations.

8. Reset browser session, then build an order for pickup. Tests for issues with an uncommon delivery method.

9. Attempt to checkout with a payment method of cash.

Tests for issues with an uncommon payment method.

10. Reset browser session, then, given a coupon, build an order that takes advantage of it.

Tests how well the system points the user at the right items when building an order coupon-first.